



## Contour Global Partners with Strategic SaaS, Makes Seamless Move to Office 365

Innovative Energy Company Harnesses the Cloud, Improves Email Administration and User Collaboration

### Company Overview:

Based out of New York, Contour Global is an innovative energy company that manages, owns, and operates a portfolio of 31 power plants in 15 countries. The company utilizes a wide range of fuel types and technology, including renewable energy production based upon wind, solar, and biomass.

### Challenge:

With a globally distributed networking environment and users in Europe, Latin America and North America, Contour Global wanted to migrate more than 800 Apptix Email users with 4 TB of data to Office 365. With a hosted environment using Microsoft Exchange Email, Contour Global was seeking a cost-effective, streamlined way to migrate users to Office 365.

### Solution:

Working hand-in-hand with the client, Strategic SaaS provided thorough guidance on how to approach the migration to Office 365 and helped Contour Global to maximize its existing enterprise agreement with Microsoft. Based on the unique operating environment and back-end requirements of Contour Global, Strategic SaaS worked with key stakeholders at the company to develop a detailed migration plan.

“Planning and open communication at the outset of the project was critical to our success,” according to Matt Hall, CIO at Contour Global. “Strategic SaaS helped us to anticipate challenges early in the process and provided us with guidance every step along the way.”

“This is an example of the way IT should be done.”

- Matt Hall,  
CIO Contour Global



## Executive Summary



### Client:

Contour Global manages, owns, and operates a portfolio of 31 power plants utilizing a wide range of fuel types and technology.

Based out of New York City, Contour Global has power plants in 15 countries and more than 800 employees worldwide.

### Challenge:

Contour Global wanted to migrate approximately 800 Aaptix email users with 4 TB of data to Office 365.

The client was seeking a cost-effective way to migrate users to Office 365 from hosted Microsoft Exchange Email.

### Solution:

Within 8 weeks, Strategic SaaS helped Contour Global fully migrate to Office 365 and implemented a cloud-based email solution that integrated with Microsoft Lync and SharePoint.

As part of the implementation, Strategic SaaS enabled Active Directory Federation Services for use with Office 365.

### Results:

As a result of the migration, Contour Global has improved its back-end administration and reduced administrative overhead.

Using Office 365, Contour Global employees reap the benefits of enhanced collaboration and response time.

As part of the planning process and to help mitigate risk, Microsoft Exchange users were notified of the email migration more than 6 weeks in advance. Users were also provided with simple documentation that outlined easy-to-follow steps when it came time to set up their accounts on Office 365. "Strategic SaaS made it simple and seamless for our users," Hall added.

Within 8 weeks, Strategic SaaS helped Contour Global to fully migrate to Office 365 and implemented a cloud-based solution that integrated with Microsoft Lync and SharePoint. As part of the implementation, Strategic SaaS enabled identity federation with Active Directory through Active Directory Federation Services (ADFS) for use with Office 365.

### Results:

As a result of the migration to Office 365, Contour Global has improved its back-end administration and reduced administrative overhead. Using Office 365, Contour Global employees reap the benefits of enhanced collaboration and response time. In addition, with direct access to Microsoft Partner Technical Support, Strategic SaaS has been able to provide Contour Global with timely customer support.

"Communication, planning and Strategic SaaS' expertise from past email migration projects allowed us to accomplish a great deal in a short amount of time," commented Hall. "This is an example of the way IT should be done."



### Strategic SaaS

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Strategic SaaS is an experienced cloud services partner helping companies easily transition their core infrastructure, messaging, and unified communications to the cloud. We offer a full portfolio of solutions, including Email Migrations, Archiving and Encryption, Infrastructure as a Service (IaaS), Single Sign On, Desktop Management and SharePoint Consulting. Our entire approach is based on a cloud-based business model, allowing us to deliver affordable, efficient, and scalable solutions. With hundreds of exceedingly satisfied clients, we have the knowledge and experience to help companies harness the power of cloud computing